

## Message Text

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PAGE 01 ATHENS 07459 111948Z

63

ACTION EUR-12

INFO OCT-01 NEA-06 ISO-00 ACDA-05 MC-01 EB-04 COME-00

AID-05 IGA-01 CIAE-00 PM-03 INR-05 L-01 NSAE-00 PA-01

RSC-01 PRS-01 SP-02 USIA-06 TRSE-00 SAJ-01 DRC-01

EURE-00 /057 W

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P 111720Z OCT 74

FM AMEMBASSY ATHENS

TO SECSTATE WASHDC PRIORITY 5879

INFO SECDEF

AMEMBASSY BEIRUT PRIORITY

USCINCEUR

CSAF

C O N F I D E N T I A L ATHENS 7459

E. O. 11652: GDS

TAGS: MASS, EAIR, EINV, EIND, GR, US

SUBJECT: HELLENIC AEROSPACE INDUSTRY (HAI)

REF: ATHENS 7349

1. LOCKHEED REPS ARE CONTINUING NEGOTIATIONS WITH GOG IN EFFORT TO RESOLVE MISUNDERSTANDINGS AND MINISTERIAL DIFFERENCES OVER SIGNING OF CONTRACT. HOWEVER, IT IS EVIDENT THAT IN PRE-ELECTION ATMOSPHERE NEWLY-INSTALLED CARETAKER MINISTERS OF FINANCE AND INDUSTRY ARE RELUCTANT TO SIGN CONTRACT UNLESS IT IS ALSO ENDORSED BY FORMER MINISTERS PESMAZOGLOU AND PROTOPAPPAS, WHICH SEEMS UNLIKELY. NEVERTHELESS BOTH DEFENSE MINISTER AVEROFF AND COORDINATION MINISTER ZOLOTAS HAVE SEPARATELY INFORMED AMBASSADOR AND LOCKHEED REPS THAT THEY ARE MAKING AN EFFORT TO ENCOURAGE THEIR MINISTERIAL COLLEAGUES TO SIGN.

2. BOTH AVEROFF AND ZOLOTAS HAVE SUGGESTED POSSIBILITY OF USING TECHNICAL ASSISTANCE TYPE CONTRACT TO PERMIT LOCKHEED TO PROCEED WITH MINIMAL PROGRAM. AVEROFF AND ZOLOTAS HAVE  
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PAGE 02 ATHENS 07459 111948Z

ALSO SEPARATELY INFORMED AMBASSADOR THAT HAI PROJECT IS

ESSENTIAL AND, IF NOT NOW SIGNED, COULD BE CONCLUDED AFTER THE NOVEMBER 17 ELECTIONS, EVEN THOUGH PRICES WILL HAVE TO BE INCREASED.

3. AS CONCLUSION TO ABOVE DEVELOPMENTS AND AFTER ALL-DAY SESSION AT MINISTRY OF COORDINATION, LOCKHEED REPS HAVE NOW BEEN INFORMED BY UNDER SECRETARY OF COORDINATION DEVELTOGLOU THAT GOG WILL BE UNABLE TO SIGN CONTRACT UNTIL SOME TIME AFTER ELECTIONS. LOCKHEED SERVICES PRESIDENT THUM THEREFORE PLANS TO DISCUSS INTERIM ARRANGEMENT OCTOBER 12 WITH DEFENSE MINISTER AVEROFF.  
KUBISCH

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIRCRAFT, AEROSPACE INDUSTRY, CONTRACTS, INDUSTRIAL PLANTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 11 OCT 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** shawdg  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974ATHENS07459  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
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**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D740290-0385  
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**Previous Handling Restrictions:** n/a  
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**Review Date:** 15 MAY 2002  
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30 JUN 2005

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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** HELLENIC AEROSPACE INDUSTRY (HAI)  
**TAGS:** MASS, EAIR, EINV, EIND, GR, US, LOCKHEED AIRCRAFT CORP  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005